

BRIGHT IDEAS

Introducing two new products from LITECONTROL and one from our newest Manufacturer NUTECH LIGHTING

New Wall Sconces from LITECONTROL

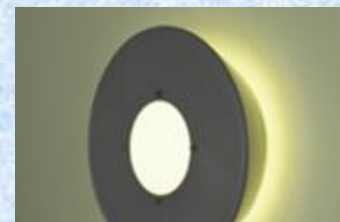
LITECONTROL announces a major expansion of its Inde-Pendants product offering. The Inde-Pendants family now includes individual, pendant-mounted fixtures (introduced in 2002) and a new family of matching ADA-compliant wall sconces.

The pendant fixtures were originally created by LITECONTROL to offer an alternative style of fixture with the same high-performance capability as linear systems. With their popularity, and the desire to add complementary wall lighting, matching ADA sconces carrying the same design theme have now been added. *Scion™*, *Nexus™*, *Echelon™*, and *Mantra™* ADA Sconces offer superior performance with a variety of lamping and design options. They mimic the designs of the pendant-mounted fixtures and can be used to complement those fixtures in large spaces or used alone in corridors or their wall-only applications.

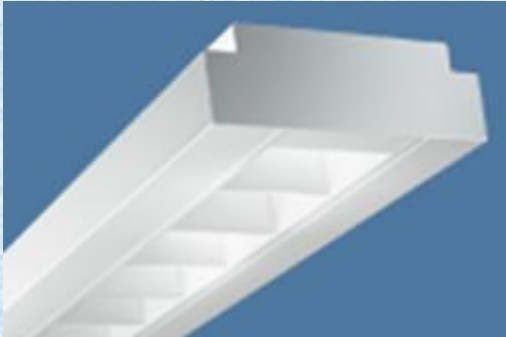
The new ADA sconces are constructed using a combination of 20-gauge steel housings and acrylic bands and diffusers. The fixture sizes are between 14 ¾ and 16 inches in diameter and all four designs are ADA-compliant with fixture depths of only 4 inches from the wall. Most designs allow choices of five different lamping options (21- or 38-watt 2D, 22-watt Circline T5, and 18- or 26-watt Quad). Dimming capability is also available when Quad lamps are specified.

The Inde-Pendants family expanded the palette of lighting options available to the designer or architect in 2002. It is an ideal choice for applications that require the lighting performance of linear systems with the contemporary look and feel of individual pendants. The Inde-Pendants ADA Sconces add another dimension to the lighting options available, by creating a design concept and a high performance level that can be used to meet a variety of lighting requirements in architectural spaces.

For more info click on [Scion](#), [Nexus](#), [Echelon](#) or [Mantra](#)



LITECONTROL Announces Expansion of Popular "LC" Fixture Offering



LITECONTROL announces the development of a new indirect/direct fixture designed for school classrooms, laboratories and open offices. LC-82 provides highly efficient indirect/direct lighting in a small-scale extruded aluminum housing. The fixture is designed for use in spaces with ceilings as low as 8-1/2 feet and with fixtures suspended as close as 9 inches from the ceiling.

LC-82 incorporated a stylish design where the outer housing includes a rectilinear shape with grooved upper side edges for added architectural interest. LC-82 offers the same, high-performance optical system as other "LC" fixtures and it also offers the same options and overall performance, with efficiencies over 90%.

Fixtures are available in two- or three-lamp T8 cross-sections in 4-, 8- or 12-foot lengths. Fixtures offer three distribution options (65% indirect/35% direct, 100% direct, 40% indirect/60% direct), three diffuser options and two end cap options. Snap-fit baffles provide easy access to the wire way. Lamps can be replaced from above without baffle removal. Both fixtures offer cable or fixed stem mounting.

LITECONTROL, founded in 1936, is a leader in the design, development, manufacture, and marketing of innovative, high quality architectural lighting systems. Primary markets for the Company's products include office buildings, schools, hospitals, laboratories, and libraries throughout North America. With over 200 employees, The Company fabricates, paints, and assembles its products at two fully integrated manufacturing facilities totaling 450,000 square feet in Hanson and Plymouth, Massachusetts. Now an employee owned company.

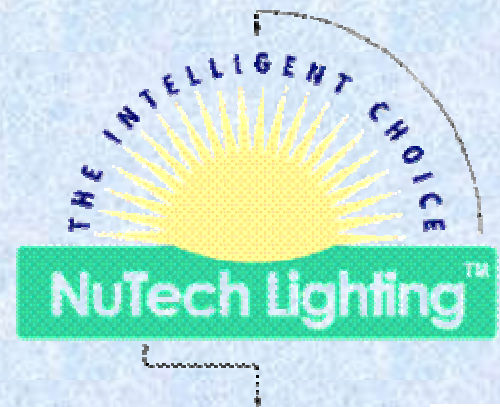
For more info go to [LC-82](#)

New Addition to the KLI Family NUTECH LIGHTING

NUTECH enters itself into the lighting market as a U.S. based manufacturer of low-wattage, compact fluorescent lighting which conserves energy while protecting the environment. NUTECH is proud to introduce Plaza, Ritz and High Light the first and ONLY U.L. listed "Lexan" Polycarbonate line of recessed fixtures.

This line of non-corrosive fixtures, the only one available today, is the perfect solution for shorefront, marine, bath & shower, saunas, spas, etc. Look to NUTECH for 'user friendly' patented designs. NUTECH fixtures are always simple to install & relamp. As the 21st Century approaches, the future of lighting is hi-performance, energy-efficient fixtures. NUTECH will deliver a bright future, with innovative styling, all at competitive prices.

For more info go to www.kli-hi.com or go to [NUTECH](#).



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KLI is known as the premiere lighting manufacturer's representative in Hawaii since 1976. In general, we promote our lighting manufacturers through Architects, Engineers and Designers and distribute through wholesale electrical houses.

KLI was originally incorporated in 1976 under the name KLOPFENSTEIN'S and operated out of a house in Hawaii Kai. In December of 1987 we moved our operations into our present location on Nuuanu Ave in Downtown Honolulu. In 1997 we reincorporated as KLOPFENSTEIN'S LIGHTING INC (KLI).

Our primary purpose is to provide the best product for your application with efficient service for all your needs.

F.Y.I.

- We would like to welcome another Manufacturer to the KLI family:

[JUSTICE DESIGN GROUP](#)
- Please check the attachments that have been sent with this newsletter as they contain our Employee List and Line Card for 2005. Please make any changes so that you may be able to contact the right person that can assist you with your project.
- We've got fixtures for sale!! Since being involved in the Lighting Industry for so long we have accumulated a quantity of sample fixtures for specifiers and projects. For various reasons and changes most of our samples have become either obsolete or we no longer represent the manufacturer, but whatever the case may be these fixtures are still in good working condition and we are offering them for sale on a first come, first served basis. Go to www.kli-hi.com > For Sale for more information.
- Representative Visits for January:
 1. [Visual Lighting Technologies](#)—Darryl Daugherty Jan 24-25 Contact John Poole or Dan Weyant to set up an appointment

